

Monthly Newsletter

Hello! and welcome to the first edition of the Keystone Newsletter. Now that we're settled in to our new offices on West Harbour Road we thought it was time we let you know what else we've been up to.

July has been another busy month for the team; we've completed a record number of jobs, gained accreditation with the prestigious Guild of Master Craftsmen and invested in new equipment.

A Recent Success:

Following a recent fire in a block of flats in central Edinburgh, Keystone were contracted by Trinity Factors to wash down the damaged brick work. The high temperature, low pressure system of the DOFF® enabled us to remove the smoke damage without leaving behind gallons of water. In some areas the smoke had penetrated the brick making it a little trickier to remove. Our Op's team however refused to be defeated and eventually their persistence paid off!



Clean of the Month

We were brought in at the last minute to complete the final stage of a full renovation project on Balclares Street in Morningside. Following years of exposure to general pollution, the carbon had permeated the sandstone. Over the course of 4 days, the TORC sensitively removed the layers of carbon and brought the sandstone back to its original state without causing any damage to the stone.



BEFORE



AFTER

Accreditation Success

July saw us achieve further accreditation success to build on our ISO 9001; 14001 and OHSAS 18001 certification gained earlier in the year. We are delighted to announce that CHAS and Safecontractor have acknowledged our excellence in Health and Safety and awarded us their accreditation.

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DOFF

TORC

IPAF

SPAB

STONEHEALTH



To add to this, we were thrilled when The Guild of Master Craftsmen approved our application after recognising our high standards of workmanship and excellent customer service.

The Guild of Master Craftsmen is the UK's most established trade association, representing skilled and rated tradesmen, craftspeople, artisans and other professionals who strive for excellence in workmanship.

This is a truly prestigious membership and one we are extremely honoured to receive. The team are looking forward to the awards ceremony which will be held in Edinburgh later this year.



New Equipment – The DOFF® Pole

At Keystone, we're always looking for opportunities to improve our efficiencies and deliver a better service to our customers. Last year we invested in our own access equipment which means we do not rely on expensive and obtrusive scaffolding. This has not only set us aside from our competitors but has also allowed us to pass on additional savings to our customers.

This month, our Management team have invested further in improving our ability to work at heights without the requirement for any access equipment. The DOFF® Pole can reach up to 18ft (5.3m) when full extended and can achieve the desirable superheated 150 degrees at the nozzle end.

The DOFF® Pole can eliminate the need for costly traffic management permits and access equipment for certain projects and allows us to reach up to two stories from ground level whilst maintaining the high temperatures the DOFF® is renowned for. It can also be used in conjunction with our 'Out of Hours' service to further eliminate disruption to yourselves and the public.

Keystone have already "put the Pole to the test" this month and the results have been fantastic. Not only are our operators happy to keep their feet on the ground but our customers are delighted with the cost savings.



The DOFF® Pole in action on Nicholson Street. The Pole was able to reach the full front façade of the building, increasing Keystone's efficiency and reducing cost for the client.

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